

# FROM \$100M TO \$1B: INFRASTRUCTURE THAT ENABLED EXPONENTIAL GROWTH

## CHALLENGE

Floors Inc. was operating on aging, on-premises infrastructure that could no longer support the demands of a fast-growing, multi-site organization. Limited internal IT expertise and a lack of centralized network visibility made it difficult to manage and scale their environment efficiently.

Without modernization, Floors Inc. faced:

- Infrastructure constraints that slowed expansion
- Increasing operational complexity across locations
- Limited visibility and manageability of their network
- Capital expenditure barriers that restricted growth

*"By standardizing our network and moving to Viyu's cloud platform, we were able to scale faster and operate more efficiently across every location."*

**Floors Inc.**

## SOLUTION

Viyu partnered with Floors Inc. to modernize and standardize their IT environment, creating a scalable platform designed for rapid growth.

### Standardized Cisco Meraki Networking

- Viyu implemented a Cisco Meraki solution across all locations, delivering centralized, cloud-based network management and consistent performance nationwide through a single administrative dashboard.

### vArida Cloud Infrastructure

- Floors Inc. was onboarded to Viyu's vArida Cloud platform, providing scalable Infrastructure as a Service (IaaS) that removed the limitations of on-prem hardware and eliminated the need for large capital investments.

This combination of standardized networking and scalable cloud infrastructure created a repeatable, easy-to-deploy model that supported growth across new and existing locations.

## OUTCOME

With a modern, cloud-first infrastructure in place, Floors Inc. was able to scale quickly and confidently.

- Enabled rapid nationwide expansion
- Improved network visibility, reliability, and manageability
- Eliminated infrastructure-related growth constraints
- Reduced reliance on capital expenditures

As a result, Viyu helped support Floors Inc.'s growth from \$100 million in annual revenue to over \$1 billion in just three years, powered by the platform, tools, and standardization put in place.

