



# SCALING SMART: A DECADE OF SEAMLESS IT FOR WESTDALE WITH VIYU

## CHALLENGE

Westdale Asset Management, a national property management firm with a vast portfolio of apartment complexes, needed a reliable IT partner to support their growing infrastructure and streamline technology deployments across the country. Managing consistent device refreshes and on-demand engineering support for multiple sites presented ongoing logistical and operational challenges.

- Complex, multi-site hardware procurement and deployment every 3 years
- Need for responsive, expert-level IT support across multiple regions
- Ongoing demand for scalable solutions as the company grows through acquisitions and new developments

## SOLUTION

Viyu has served as Westdale's trusted value added reseller and go-to managed service provider for over 10 years, delivering consistent procurement, setup, and shipping services to ensure each site receives what they need—when they need it. Viyu also provides expert engineering support whenever additional technical resources are required.

- Full-service computer refresh program including procurement, configuration, and nationwide shipping
- On-demand access to experienced engineers for troubleshooting, upgrades, and project support **sfaction**
- Long-term partnership focused on scalability and operational continuity

## OUTCOME

Westdale has maintained consistent IT standards across all properties, improving uptime and user experience while reducing internal IT workload. Their long-term relationship with Viyu ensures seamless support and a trusted resource for all IT lifecycle needs.

- Streamlined nationwide IT refresh cycles with zero disruption to daily operations
- Reduced internal strain on IT staff by leveraging Viyu's engineering resources and procurement expertise

*"Partnering with your Viyu for over a decade has been a great experience. The new network upgrades and the Cisco EA agreement have not only improved our infrastructure but are saving us significantly over the next few years."*

**ANTHONY BRENKUS**  
Westdale Asset Management

