



CLARITY, CONTROL, AND COMMUNICATION: THE POWER OF A FUTURE-READY IT FOUNDATION

CHALLENGE

BEI Texas was seeking greater transparency and flexibility in how their IT services and infrastructure were managed.

- Limited visibility into cost structure and long-term commitments
- Desire to evaluate other technology options and service models
- Need for more control through ownership of networking hardware

SOLUTION

Viyu partnered with BEI to perform a full network refresh and modernize their communication systems.

- Delivered and deployed Fortinet firewalls, switches, and wireless APs
- Transitioned BEI from rented hardware to fully owned infrastructure
- Implemented RingCentral for flexible and scalable communications

OUTCOME

BEI gained a modern, secure IT foundation with improved visibility, flexibility, and ongoing support.

- Clear, transparent IT service and cost structure
- Greater operational control and ability to adapt to business needs
- A collaborative and responsive technology partnership with Viyu

With modern tools and a partner they can trust, BEI is now equipped for long-term growth and agility.

"WORKING WITH VIYU HAS BEEN AN EXCEPTIONAL EXPERIENCE. THEIR DEEP TECHNICAL KNOWLEDGE, CLEAR AND TRANSPARENT COMMUNICATION, AND UNWAVERING SUPPORT HAVE MADE THEM A TRUSTED PARTNER IN OUR IT OPERATIONS. THEY DON'T JUST RESPOND — THEY THINK PROACTIVELY ON OUR BEHALF, OFFERING RECOMMENDATIONS THAT PRIORITIZE OUR NEEDS, WHETHER IT'S OPTIMIZING COSTS FOR EQUIPMENT OR SELECTING THE RIGHT SERVICES. THEIR RESPONSIVENESS, SMOOTH EXECUTION, AND COMMITMENT TO DOING WHAT'S BEST FOR OUR BUSINESS MAKE THEM STAND OUT AS A TRULY STRATEGIC PARTNER."

HAMEED LAMY
BEI TEXAS

